

THE POUR Man's — NEWSLETTER —

Presented By



SEPTEMBER 2026

VOLUME 1 - ISSUE 2



**BUILDING MORE
THAN PROJECTS**
BUILDING CONNECTIONS

INSIDE THIS ISSUE



JESSE BIRMINGHAM
JB CONSTRUCTION LLC



TIM DUTY
ALLEN ENGINEERING



THE PM SUPPLY NETWORK
ENROLL TODAY



THIS MONTH'S DEAL
ALLEN AT14S BUGGY



NEW INVENTORY
COMPANY UPDATES



WHAT'S HERE
WHAT'S COMING



JESSE BIRMINGHAM
OWNER - JB CONSTRUCTION CO LLC.



Company Snapshot
Founded: 2023
Service Area: Alabama
Specialties: Concrete,
Excavation, Land Management

**“THE HARD
WORK. I
LIKE TO
WORK HARD!”**

Jesse

Building It on Hard Work

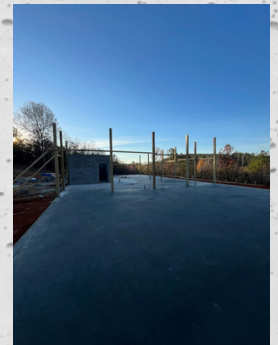
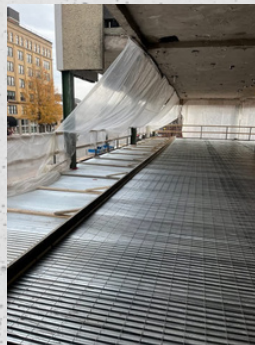
Founded in 2023, JB Construction Co LLC may be a relatively young company, but owner Jesse Birmingham has a straightforward approach to building the business: work hard, be honest, and take pride in every job—regardless of its size. Based in Fosters, Alabama, JB Construction serves customers throughout the state with concrete, excavation, and land-management services. And the company's capabilities don't stop there. Jesse describes JB Construction as a company willing to tackle virtually any construction need, giving customers one team they can rely on for a wide range of projects. As the company continues to grow, Jesse is setting his sights on the next chapter: expanding further into commercial and industrial construction.

Q & A WITH JESSE

- **What do you enjoy most about working in concrete?** “The hard work. I like to work hard!”
- **What’s the biggest challenge contractors face today?** “Finding help.”
- **What advice would you give to someone entering this industry?** “Take the time to listen and learn the trade.”
- **What opportunities are you most excited about over the next few years?** “We’re getting into Industrial and Commercial work.”
- **What’s a project your company is especially proud of?** “University of Alabama pickleball courts.”

A Note from Jesse...

“We are a hard-working, honest company who takes pride in everything we do. Big or small. We do everything in construction. you name it.”
- Jesse



Hand tool Jesse can’t live without:
Marshalltown Hand Trowel

Equipment brands relied upon:
Allen, Multiquip, Husqvarna, Boren, Beton, Somero

CONTACT INFORMATION
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TIM DUTY
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Three Generations. One Commitment to Concrete.

Allen Engineering Corporation has been building professional concrete equipment in Paragould, Arkansas, for generations. As a family-owned American manufacturer, Allen has earned the trust of concrete contractors around the world with equipment designed for durability, performance, and productivity on the jobsite.

From ride-on and walk-behind power trowels to concrete buggies, screeds, pavers, and specialized placing and finishing equipment, Allen continues to build on the values that helped establish the company. Today, with second-generation leadership and the third generation helping shape its future, the focus remains the same: quality, innovation, customer service, and a commitment to the concrete professionals who use Allen equipment every day.

Tim Duty has had a front-row seat to much of that story. After 38 years with Allen Engineering, Tim brings nearly four decades of experience to the contractors and dealers he serves throughout the Southeast. His favorite part of the job remains simple: meeting new customers and helping the customers he's built relationships with over the years.

Q & A WITH TIM

What trends are you seeing in the concrete industry? "The labor force. Everywhere I visit, labor is the number one topic."

What trade show should every concrete contractor attend? "World of Concrete."

What advice would you give to someone entering this industry? "Keep your eyes and ears open."

What's one maintenance tip every contractor should know? "Keep your equipment clean and serviced."

Tim's Product Spotlight

After 38 years around concrete equipment, what machine has Tim Duty excited right now? The Allen MSP475. For Tim, two features stand out: power and hydraulic steering. The combination gives contractors the performance they need on the slab while providing the responsive control operators want from a production ride-on trowel.

ALLEN MSP 475



New from Allen: The HDX 805 Slab Boss



- 12' Ride-On Trowel Machine
- 133HP Gas Engine
- 130 RPM
- 3400 Lbs.
- Object Detection Sensor
- 360° Camera System
- Cruise Control Option

Favorite Sports Team:
St. Louis Cardinals

Outside of work...
Fishing, Hunting, Golf, Family Time

NOTE: To schedule a Demo or meeting with Tim contact Jeremy Spain with Building Connections at 205-259-0317.



What's New at Building Connections

At Building Connections, we're always looking for ways to better serve concrete contractors throughout Alabama and across the Southeast. From new programs and inventory to educational resources, product launches, and hiring the right people, here's what's new this month.

NEW HIRE

Join us in welcoming Adam Shockley to the Building Connections team!



Sales & Service Specialist
Tuscaloosa, AL native
17 Years of
Construction Experience



Introducing The Pour Man's Supply Network from Building Connections **Buy Smarter. Save More.**

The Pour Man's Supply Network is our new contractor purchasing program designed for companies that buy concrete consumables on a regular basis. Consumable items to include: Poly vapor barrier, wire mesh, rebar chairs, rebar, and more

Member Pricing | Pallet Discounts | Monthly Specials | Less Downtime

To learn more or to sign up for the Pour Man's Supply Network email Jeremy Spain with Building Connections at jeremy@bldgconnections.com.



The Deal of the Month - September 2026

Allen AT14S Track Movement Buggy W/Swivel Bucket

In Stock: 1

LIST PRICE \$27,006.00

SALE PRICE \$22,926.00

SAVINGS: \$4,080.00



TOOL BRANDS IN STOCK



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